

e-Signature Adoption Consulting

Kick-Start Your DocuSign Adoption with FUJIFILM Business Innovation





We Guide, You Build

Kick-start your DocuSign journey with FUJIFILM Business Innovation (FUJIFILM BI) and gain insights into industry best practices with our certified consultants. We will provide one-to-one guidance from getting started with DocuSign to deployment in the quickest possible time, maximizing benefits from your DocuSign investments.

Tell us how you intend to use DocuSign, and our consultant will be with you at every step, providing guidance and product expertise. You will benefit from our proven approach, including product configuration best practices, optimal deployment strategies, and resources utilisation aligned to your organizational needs.





05 HANDS-OFF

Ensure all objectives are met, allowing you to deploy DocuSign independently



01 ENGAGEMENT

Connecting you with our consultant and schedule consultations



04 REVIEW & VERIFY

Review and verify the implemented processes based on your use-case(s)



02 KICK-OFF

Introduction of consultancy program, identify key stakeholders, and understand your DocuSign needs



03 CONDUCT BUILD SESSION

Walkthrough DocuSign platform and implement your use-case(s)

Consultancy

Lite: 1 use-case, 6 hrs Standard: 3 use-cases, 12 hrs

Best for

Admins Power Users

Activities

Expert-Led Sessions Self-Paced Courses Configuration Review Deployment Readiness

Outcomes

Proper Configuration Successful Deployment Faster Time-to-Value Increase Adoption

Products Covered

DocuSign eSignature (Web App only) DocuSign Click DocuSign ID Verification

Helping You to Meet Your Goals

FUJIFILM BI's consultancy program empowers users in building their skills and capabilities with DocuSign. Whatever your industry, responsibilities, or DocuSign needs, our consultants can help you get up to speed and optimise your results.



Expert-Led Sessions

Our certified DocuSign consultants are experienced in delivering enterprise solutions, enabling you to deploy DocuSign quickly and successfully across your organization.



Accelerate DocuSign Adoption

Designed to accelerate DocuSign adoption in your organization, a dedicated consultant will be assigned to you, providing one-to-one guidance to ensure you are on the right path.



Unlocking New Opportunities

Leverage our expertise to speed up digital transformation to meet your customers' expectations, delivering new efficiencies and unlocking new opportunities.



Understanding Industry Best Practices

Since the beginning of our business, have served enterprises across industries and we know best what works and what doesn't for the different types of business.



Achieve Maximum Results

Enterprises have achieved success with our consultants, receiving trainings that uniquely address their business needs and processes, delivering impact back to the business.



Maximise Subscription Resources

Make effective use of your subscription resources with our guided consultations. Design, integrate and implement the best customer journey for greater customer and employee satisfaction.

Applicable Areas in an Organisation

From creating a sales contract to an internal compliance agreement, our consultancy program covers everything you need to know. Here are the applicable areas, helping you succeed through successful use-case adoption.

FACILITIES SALES Work Orders, Sales Order Processing, **Deal Term Negotiation** Lease Agreements PRODUCT MANAGEMENT iii Release Management, Code Review Reporting **SUPPORT** Account Change, Service/Work Orders 10000 IT/OPERATIONS Change Requests, Maintenance Authorisation

MARKETING

Event Registration, Photo Release, NDAs

HR

New Hire Paperwork, Vendor and Candidate NDAs

FINANCE

Audit Signoff, Invoice Processing

PROCUREMENT LEGAL

Purchase Order, Master Service Agreement Contracts, Internal Compliance

Proven DocuSign Adoption Approach

Our consultations* are crafted for anyone even without technical knowledge to design efficient digital business processes that fuel your agreement workflows.

FUJIFILM BI will...

Engage

Connect you with our consultant and schedule consultations

Kick-Off

Understand your strategy and goals alignment

Review key milestones and timeline

Identify key stakeholders and use-case(s)

Provide self-learning and support resources

Conduct Build Session

Walkthrough DocuSign platform

Share DocuSign Admin best practices

Provide DocuSign support and knowledge portal guidance

Impart knowledge on best practices for envelope and template creations

Review and Verify

Guide you to build and review your template configurations

Provide guidance on standard Docusign connectors

Review any issues and discuss the possibilities of future use-case(s)

Hands-Off

Ensure all project objectives are completed

Provide end-user training resources

Share guidance on post-launch support and learning

Enabling you to...

Understand what to expect and utilisation of consultations

Take self-paced learning courses

Align internal resources and materials

Configure the account with your Admin settings

Begin configuring basic envelopes and templates

Gain access to resources and knowledge portal

Configure the templates for your use-case(s)

Integrate DocuSign with your existing systems

Validate your end-to-end e-Signature process setup

Make any final configuration changes Launch Agreement Cloud solutions with confidence

Train end-users

Engage our consultant and access enablement resources to continue with your journey

FUJIFILM Business Innovative is the gold partner of DocuSign, Inc., serving enterprises in the Asia Pacific region. Whether you're transforming your business or implementing a solution specific to a business problem. Our team of professionals is always here to support you at every step of the journey, capitalising on your DocuSign investment.

fujifilm.com/fbmy

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^{*}Consultations must be completed within 90 days.